



PENN  
SCHOEN  
BERLAND

# 2016 National Post-Election Study

Agenda of Key Findings  
Prepared for MacArthur Foundation

Adam Rosenblatt, Senior Director  
[arosenblatt@ps-b.com](mailto:arosenblatt@ps-b.com)

PENN SCHOEN BERLAND  
1110 VERMONT AVENUE, NW  
SUITE 1200  
WASHINGTON, DC 20005

November 14, 2016

NEW YORK • WASHINGTON • DENVER • SEATTLE • LOS ANGELES • LONDON

## Methodology

The following results are taken from the 2016 Penn Schoen Berland (PSB) National Post-Election Study.

The study was conducted online from November 9-11, 2016 among n=2,200 Americans who voted in the 2016 presidential election.

The margin of error for the overall study is +/- 2.09% at the 95% confidence level and larger for subgroups.

Questions asked on behalf of MacArthur Foundation were presented to a statistically representative sample of n=1,200 voters. The margin of error for this sample is +/- 2.83%.

Some percentages may add to more or less than 100% due to rounding.

Penn Schoen Berland (PSB), a member of Young & Rubicam Brands and of the WPP Group, is a global research-based consultancy that specializes in messaging and communications strategy for blue-chip political, corporate and entertainment clients.

## Definition of select crosstabs

Crosstab	Definition	% total	
(%) All Voters	2016 Presidential election voters	100	
Gender	M	Male	48
	F	Female	52
Party	D	Democrat	36
	R	Republican	33
	I	Independent / other	31
Age	<35	Age 18-34	27
	35-49	Age 35-49	27
	50+	Age 50+	45
Race	Wht	White / Caucasian	70
	Blk	Black / African American	12
	Hsp	Hispanic / Latino	11
Education	Non Coll.	No high school diploma, high school graduate, some college, or 2-year college graduate	50
	Coll. Grad	4-year undergrad degree or post-graduate degree	50
	White Non-Coll.	White and not a college grad	34
Region	NE	Northeast	18
	MW	Midwest	25
	S	South	38
	W	West	20
Income	<35	Less than \$35,000 total family income	23
	35-74k	Between \$35,000 - \$74,000 total family income	35
	74-99k	Between \$74,000 - \$99,000 total family income	18
	>100k	Greater than \$100,000 total family income	20
Ballot	Nov. 8	Voted on Election Day (November 8)	64
	Early	Voted Early (prior to Election Day, November 8)	36
Vote	Trump	Voted for Republican Donald Trump	45
	Clinton	Voted for Democrat Hillary Clinton	46

## Key Findings

- Do you agree or disagree with the following statement:

**It is possible to find solutions to the most pressing problems facing our nation and the world.**

(% All Voters	Gender		Party			Age			Race			Education		White	Region				Income				Ballot		Vote		
	M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad	Non-Coll.	NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton	
Strongly agree	<b>40</b>	42	37	38	44	37	46	43	34	37	48	40	37	42	35	37	36	45	37	40	38	43	42	40	39	42	38
Somewhat agree	<b>52</b>	49	54	52	49	53	44	48	58	54	45	47	54	49	57	54	55	48	53	53	53	45	51	50	54	52	52
Somewhat disagree	<b>7</b>	7	7	8	7	6	8	6	7	7	4	10	7	7	6	7	7	6	8	6	6	11	6	8	5	6	8
Strongly disagree	<b>2</b>	2	1	2	1	4	2	3	1	2	3	3	2	2	2	1	2	1	3	1	3	0	1	2	2	1	2

- Among the following, which do you feel is most needed to help solve the most pressing problems facing our nation and the world?

(% All Voters	Gender		Party			Age			Race			Education		White	Region				Income				Ballot		Vote		
	M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad	Non-Coll.	NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton	
Increased collaboration among political leaders	<b>41</b>	40	42	37	43	44	18	32	60	46	25	30	44	38	52	48	45	36	40	37	41	39	47	39	45	45	38
Greater compassion	<b>17</b>	13	20	19	15	15	23	16	14	16	25	16	18	15	18	12	16	20	16	22	16	13	13	16	18	14	20
Higher quality education	<b>17</b>	23	12	17	19	16	24	20	11	15	18	23	14	20	11	14	17	17	19	14	16	25	17	19	14	17	17
Greater effort to conserve natural resources	<b>10</b>	10	10	12	8	10	13	13	6	9	12	14	9	11	7	12	7	10	11	10	10	11	10	11	9	8	12
More money/funding	<b>7</b>	5	9	8	7	6	9	12	3	5	13	12	7	7	4	6	8	7	6	8	8	6	4	7	7	6	8
Better technology	<b>6</b>	7	4	4	6	6	8	5	4	6	2	4	4	7	5	5	3	7	7	7	4	4	7	6	5	8	3
More focused philanthropy	<b>3</b>	2	3	2	2	3	4	2	2	2	6	2	3	2	2	3	3	3	2	2	4	1	2	2	3	2	2

## Additional Post-Election Findings

### 3. When did you cast your ballot in the 2016 Presidential election?

(% All Voters		Gender		Party			Age			Race			Education		White Non-Coll.	Region				Income				Ballot		Vote	
		M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad		NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton
On Election Day (Tuesday, November 8)	<b>64</b>	69	60	66	64	62	71	71	56	65	65	66	61	67	61	95	68	57	47	59	61	76	68	100	-	64	65
Before Election Day	<b>36</b>	31	40	34	36	38	29	29	44	35	35	34	39	33	39	5	32	43	53	41	39	24	32	-	100	36	35

### 4. In this election for President and Vice President, which of the following candidates did you vote for?

(% All Voters		Gender		Party			Age			Race			Education		White Non-Coll.	Region				Income				Ballot		Vote	
		M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad		NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton
Hillary Clinton and Tim Kaine – Democrats	<b>46</b>	43	49	89	7	37	54	49	40	40	76	52	41	51	32	44	47	47	46	48	46	46	46	47	45	-	100
Donald Trump and Mike Pence – Republicans	<b>45</b>	49	42	9	90	41	38	43	52	53	15	40	49	42	61	50	44	46	42	43	44	49	47	46	45	100	-
Some other candidate	<b>7</b>	7	8	2	2	19	7	7	7	6	7	8	9	6	6	6	8	6	11	8	9	4	5	6	9	-	-
I did not cast a ballot in the race for President and Vice President	<b>1</b>	1	1	0	1	3	1	1	1	1	2	0	1	1	1	1	2	1	1	1	1	0	1	1	-	-	

### 5. Do you think the US economy will improve next year, stay about where it is now, or get worse than it is now?

(% All Voters		Gender		Party			Age			Race			Education		White Non-Coll.	Region				Income				Ballot		Vote	
		M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad		NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton
Improve	<b>40</b>	46	35	21	69	32	33	40	44	46	20	32	38	42	47	44	38	41	38	36	36	44	48	40	41	72	13
Stay where it is	<b>27</b>	26	28	29	24	28	28	29	24	26	31	31	27	26	27	28	31	26	22	25	26	27	30	29	23	23	30
Get worse	<b>33</b>	28	38	49	8	41	39	30	31	28	49	37	34	32	26	28	31	33	41	40	38	29	22	31	36	5	57

6. How has your household financial situation changed over the past 12 months?

(% All Voters		Gender		Party			Age			Race			Education		White	Region				Income				Ballot		Vote	
		M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad	Non-Coll.	NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton
My household financial situation has improved	<b>23</b>	29	18	28	22	19	31	30	14	22	30	26	16	30	14	22	21	25	23	14	22	30	34	25	20	20	29
My household financial situation has stayed the same	<b>54</b>	50	58	56	49	57	51	51	57	54	53	55	57	51	55	53	58	52	53	53	54	53	53	53	56	52	55
My household financial situation has gotten worse	<b>23</b>	21	25	17	29	24	18	18	29	24	17	19	28	18	31	24	21	23	24	33	24	17	14	22	24	29	17

7. Now that the election is over, do you think that things in the country are headed more in the right direction or are they off on the wrong track?

(% All Voters		Gender		Party			Age			Race			Education		White	Region				Income				Ballot		Vote	
		M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad	Non-Coll.	NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton
Right direction	<b>48</b>	52	44	35	73	37	43	50	49	53	30	36	46	49	54	54	45	49	42	42	44	54	55	48	46	75	26
Wrong track	<b>52</b>	48	56	65	27	63	57	50	51	47	70	64	54	51	46	46	55	51	58	58	56	46	45	52	54	25	74

## Demographics

### 8. What is your gender?

(% All Voters		Gender		Party			Age			Race			Education		White Non-Coll.	Region				Income				Ballot		Vote	
		M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad		NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton
Male	<b>48</b>	100	-	44	49	52	44	46	51	49	42	47	37	59	36	51	46	46	51	37	46	60	56	51	42	52	45
Female	<b>52</b>	-	100	56	51	48	56	54	49	51	58	53	63	41	64	49	54	54	49	63	54	40	44	49	58	48	55

### 9. Regardless of how you might be registered to vote, do you consider yourself a Democrat, Republican, Independent, or something else?

(% All Voters		Gender		Party			Age			Race			Education		White Non-Coll.	Region				Income				Ballot		Vote	
		M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad		NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton
Democrat	<b>36</b>	33	39	100	-	-	41	40	32	33	60	36	34	39	27	39	34	35	40	36	37	37	36	38	35	7	70
Republican	<b>33</b>	33	32	-	100	-	30	32	34	38	10	36	32	33	39	31	29	36	31	27	30	39	38	32	33	64	5
Independent	<b>29</b>	32	27	-	-	94	27	26	32	28	28	27	31	27	31	29	35	27	27	33	31	22	26	28	31	27	24
Other	<b>2</b>	1	2	-	-	6	2	2	2	2	2	2	3	1	2	1	2	2	2	3	2	2	0	2	2	1	1

### 10. AGE (CODED)

(% All Voters		Gender		Party			Age			Race			Education		White Non-Coll.	Region				Income				Ballot		Vote	
		M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad		NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton
18-34	<b>27</b>	25	29	31	25	26	100	-	-	20	43	51	24	31	13	23	21	32	31	29	26	32	24	31	22	23	32
35-49	<b>27</b>	26	28	30	27	25	-	100	-	26	36	29	23	32	21	24	30	27	28	22	27	33	32	30	22	26	29
50-64	<b>30</b>	32	28	27	32	32	-	-	67	34	18	17	35	25	42	34	34	28	26	32	29	24	34	28	33	34	26
65+	<b>15</b>	16	14	12	16	17	-	-	33	20	3	2	18	12	24	19	16	12	15	17	18	11	10	11	23	18	13

11. RACE (CODED BASED ON STATED ETHNICITY/RACIAL BACKGROUND)

(% All Voters	Gender		Party			Age			Race			Education		White	Region				Income				Ballot		Vote		
	M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad	Non-Coll.	NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton	
WHITE	<b>70</b>	71	69	63	81	67	51	66	84	100	-	-	68	72	100	83	80	59	67	62	71	74	74	71	69	81	60
BLACK	<b>12</b>	10	13	20	4	11	19	16	6	-	100	-	15	9	-	6	10	20	5	21	13	7	7	12	12	4	20
HISPANIC	<b>11</b>	11	11	11	12	10	21	12	5	-	-	100	11	11	-	7	5	15	14	11	10	11	12	11	10	10	12
OTHER	<b>7</b>	8	6	7	3	12	9	7	6	-	-	-	5	9	-	4	5	6	14	6	6	8	7	6	9	5	8

12. What is the highest degree or level of school you have completed?

(% All Voters	Gender		Party			Age			Race			Education		White	Region				Income				Ballot		Vote		
	M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad	Non-Coll.	NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton	
No high school diploma	<b>1</b>	0	1	1	0	1	0	1	1	0	2	0	1	-	1	0	1	1	0	2	0	0	0	1	0	0	1
High school graduate	<b>18</b>	14	22	18	19	16	15	15	22	18	23	16	36	-	38	21	21	17	14	29	21	9	5	18	18	21	15
Some college or 2-year college graduate	<b>31</b>	24	38	27	30	38	27	27	37	30	38	34	63	-	62	30	33	32	31	46	36	19	19	29	36	33	29
4-year college graduate	<b>32</b>	37	29	34	34	30	38	38	25	31	28	39	-	65	-	28	31	34	37	18	30	46	41	33	31	30	37
Post-graduate degree	<b>18</b>	25	11	20	17	15	19	20	16	20	9	11	-	35	-	22	14	17	19	5	12	26	35	19	15	16	19

13. REGION (CODED BASED ON STATE)

(% All Voters	Gender		Party			Age			Race			Education		White	Region				Income				Ballot		Vote		
	M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad	Non-Coll.	NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton	
NORTHEAST	<b>18</b>	19	17	19	17	17	15	16	21	21	9	11	18	18	22	100	-	-	-	14	17	21	20	26	3	20	17
MIDWEST	<b>25</b>	24	25	23	22	29	19	27	27	28	20	11	27	22	32	-	100	-	-	28	25	21	22	26	22	24	25
SOUTH	<b>38</b>	37	39	36	42	35	44	38	34	32	64	52	37	39	30	-	-	100	-	38	40	37	37	33	46	39	39
WEST	<b>20</b>	21	18	21	19	18	22	20	18	19	8	26	17	22	16	-	-	-	100	20	18	21	21	14	29	18	19

14. Into which of the following categories does your total family income fall?

(% All Voters	Gender		Party			Age			Race			Education		White	Region				Income				Ballot		Vote		
	M	F	D	R	I	18-34	35-49	50+	Wht	Blk	Hsp	Non-Coll.	Coll. Grad	Non-Coll.	NE	MW	S	W	<35	35-74	74-99	>100	Nov. 8	Early	Trump	Clinton	
Less than \$20,000	<b>9</b>	7	11	10	7	10	11	7	10	7	17	12	15	3	10	7	10	8	12	40	-	-	-	9	10	8	9
\$20,000 - \$34,999	<b>14</b>	11	17	12	12	17	14	12	15	13	23	12	21	7	20	11	16	15	12	60	-	-	-	12	16	14	14
\$35,000 - \$49,999	<b>13</b>	11	15	14	12	14	11	13	14	12	17	14	18	9	17	14	12	15	9	-	38	-	-	13	14	12	14
\$50,000 - \$74,999	<b>22</b>	22	21	22	20	23	22	21	22	23	19	18	23	20	25	19	23	21	23	-	62	-	-	20	24	21	21
\$75,000 - \$99,999	<b>18</b>	23	14	19	22	14	22	22	14	20	10	19	10	27	12	22	16	18	20	-	-	100	-	22	13	20	18
\$100,000 - \$150,000	<b>14</b>	17	11	14	16	11	13	16	13	15	8	16	7	21	8	13	13	15	14	-	-	-	71	15	12	14	15
\$150,000 or more	<b>6</b>	6	5	5	7	5	4	6	6	6	3	6	2	9	2	9	5	4	7	-	-	-	29	6	5	6	5
Prefer not to answer	<b>4</b>	3	6	4	4	6	4	3	6	4	3	3	5	4	5	6	5	4	3	-	-	-	-	4	6	4	4